

A black and white portrait of a man with a beard and glasses, wearing a dark suit jacket over a white shirt. The background is a stone wall. The image is partially cut off by a white diagonal shape on the right side of the frame.

TAMÁS PAKUTS

30+ YEARS INTERNATIONAL EXPERIENCE
IN HOSPITALITY & TOURISM

+ **G**
**GENERAL
MANAGEMENT**

Hotelgroups, Hotels,
Cruise Ships, Airlines,
Interim Management

+ **A**
**ADVISOR &
CONSULTANT**

Governments, Local Governments
Hotelgroups, Hotels, Airlines,
Airports, Authorities, Organisations



+ **O**
OPERATION

Hotelgroups, Hotels,
Cruise Ships

+ **S**
**SALES &
MARKETING**

Hotelgroups, Hotels,
Airlines

+ **P**
**PROJECT
DEVELOPMENT**

Hotelgroups, Hotels,
Airlines, Airports

+ **C**
**CHANGE
MANAGEMENT**

Hotelgroups, Hotels,
Cruise Ships under general
management, interim
management as GM, HM





A

**ADVISOR
CONSULTANT
PROJECT MANAGER**



**PENINSULA RESORT -
THE HOTEL MANAGEMENT
COMPANY**

**BIRDLAND GOLF & SPA RESORT
(FORMER RADISSON)*******

TAVERNA HOTEL GROUP

HUNGUEST HOTELS

NATIONAL CULINARY TEAM

**HOTELIERS ASSOCIATION OF
MONTENEGRO**

**GOVERNMENT OF
CHUVASH REPUBLIC**

**GOVERNMENT OF
KASAKHSTAN**

**GOVERNMENT OF
HEBEI COUNTY (CHINA)**

CITY OF PÉCS (HUNGARY)

CITY OF DEBRECEN (HUNGARY)

CITY OF ATYRAU (KASAKHSTAN)

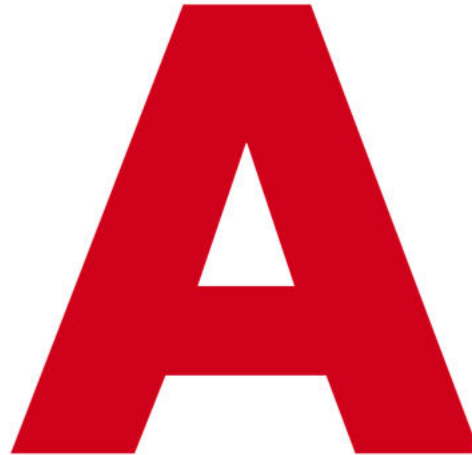
PRIVATE INVESTORS

ACTING AS:

ADVISOR

CONSULTANT

PROJECT MANAGER



PAK
+
UTS

G



**DIRECTOR OF BOARD
GENERAL MANAGER
HOTEL MANAGER
RESORT MANAGER**



ACTING AS:

DIRECTOR OF BOARD

GENERAL MANAGER

HOTEL MANAGER

RESORT MANAGER

**PENINSULA RESORT -
THE HOTEL MANAGEMENT
COMPANY**

**BEREK RELAX
THERMAL HOTEL******

**TIHANY YACHT CLUB -
HOTEL & MARINA**

LESSINA HOTELS

ADRIATIQ HOTELGROUP

LÜFTNER CRUISES

**LA CONTESSA CASTLE HOTEL &
CONFERENCE CENTER****+**

**BIRDLAND GOLF & SPA RESORT
(FORMER RADISSON)*******

BIRDLAND GOLF CLUB

**HUNGUEST HOTELS SUN
RESORT****+**

CITY PARTNER HOTELS



PAK
+
UTS



**DIRECTOR OF
OPERATION
PROJECT MANAGER**



**PENINSULA RESORT -
THE HOTEL MANAGEMENT
COMPANY**

**BIRDLAND GOLF & SPA RESORT
(FORMER RADISSON)*******

**TAVERNA HOTEL GROUP
HUNGUEST HOTELS**

**TOURISM-AND-AVIATION
GROUP**

TRAVEL2HUNGARY

AIRBAG TRAVEL

CRUISE VICTORY

ACTING AS:

DIRECTOR OF OPERATION

PROJECT MANAGER





S

**DIRECTOR OF SALES
DIRECTOR OF SALES & MARKETING
DIRECTOR OF BUSINESS DEVELOPMENT
SENIOR SALES EXECUTIVE**





**FOUR SEASONS
GRESHAM PALACE**

**BIRDLAND GOLF & SPA RESORT
(FORMER RADISSON)*******

TAVERNA HOTEL GROUP

HUNGUEST HOTELS

**TOURISM-AND-AVIATION
GROUP**

TPG AIRWAYS & TRAVEL

KÁRPÁT AIR

ABC AIR

PRO PÁTRIA AIR

LESSINA HOTELS

ACTING AS:

DIRECTOR OF SALES

DIRECTOR OF SALES & MARKETING

DIRECTOR OF BUSINESS DEVELOPMENT

SENIOR SALES EXECUTIVE





**CHANGE MANAGER
CRISIS MANAGER
ORGANISATIONAL ARCHITECT
BUSINESS COACH
EXECUTIVE COACH**

PAK
+
UTS



**FOUR SEASONS
GRESHAM PALACE**

**BIRDLAND GOLF & SPA RESORT
(FORMER RADISSON)*******

TAVERNA HOTEL GROUP

HUNGUEST HOTELS

**HUNGUEST HOTELS
SUN RESORT****+**

PRSCAPAC APARTMENTS

CITY PARTNER HOTELS

KASAKHSTAN AIRLINES

LESSINA HOTELS

ADRIATIQ HOTEL GROUP

ATAKÁM RESTAURANT

THERMÁLHOTEL GARA

THERMÁLHOTEL ÉRD

LÜFTNER CRUISES

ACTING AS:

CHANGE MANAGER

CRISIS MANAGER

ORGANISATION-ARCHITECT

BUSINESS COACH

EXECUTIVE COACH





A large, bold, red letter "P" is positioned on the right side of the image, partially overlapping the railway tracks and the background. It is the most prominent graphic element.

**PROJECT MANAGER
PRE-OPENING MANAGER**



**TIHANY AKTÍV RESORT
GOLF HOTEL BALATONUDVARI
LA CONTESSA
CONFERENCE CENTER
LA CONTESSA CASTLE HOTEL
MANOR HOUSE WING
HUNGUEST HOTELS
SUN RESORT MIMOSA WING
PRSCAPAC APARTMENTS
RECONSTRUCTION
AIRPORT HOTEL
BUDAPEST-VECSÉS
CITY HOTEL HÁRSFA
AUREUS HOTEL &
MEDICAL CENTER
THERMÁLHOTEL CSEGE
ATYRAU AIRPORT
KUNMADARAS AIRPORT
AIR-BRIDGE HUNGARY-CHINA**

ACTING AS:

PROJECT MANAGER

PRE-OPENING MANAGER



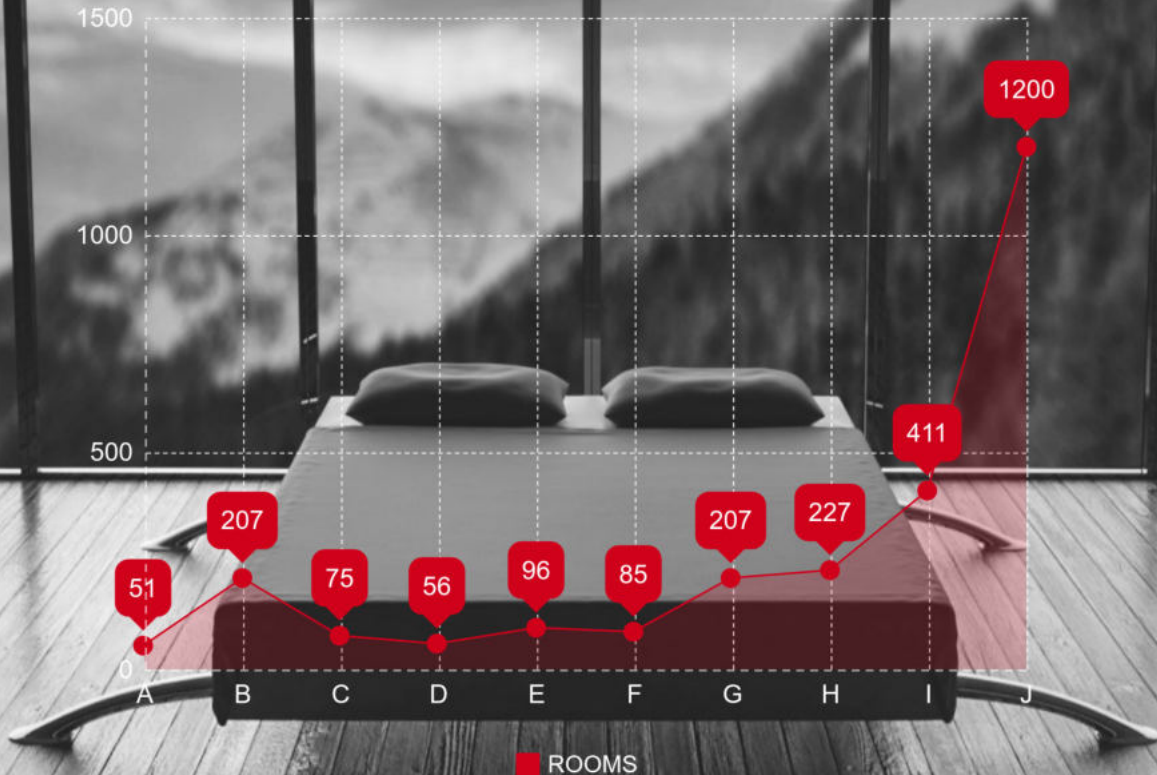
PAK
+
UTS

GLOBAL VIEW

WORLDWIDE EXPERIENCE

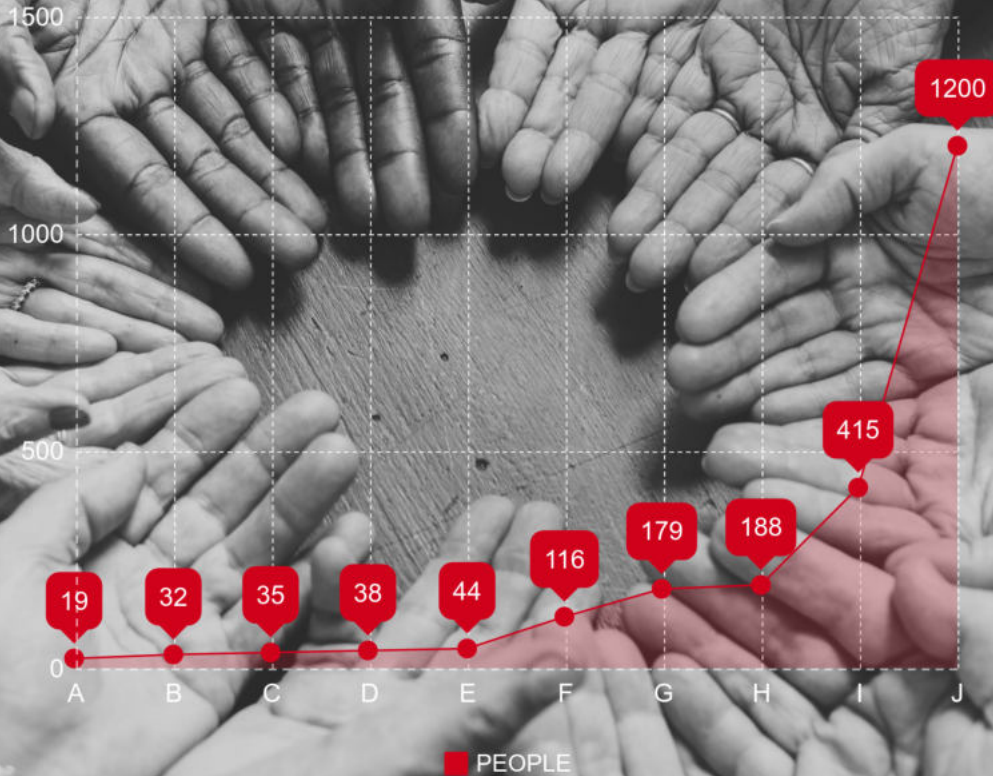


ROOMS OPERATED

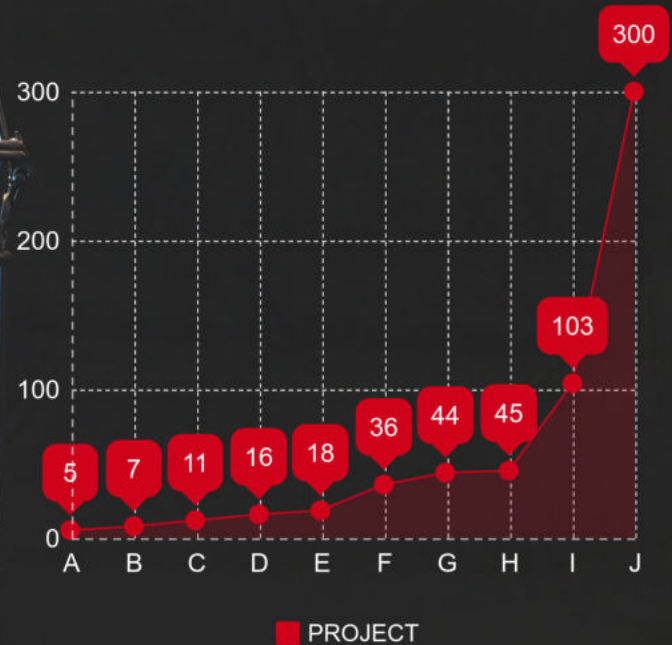


SUCCESSFUL WITH DIFFERENT & MIXED PORTFOLIOS

PEOPLE MANAGEMENT



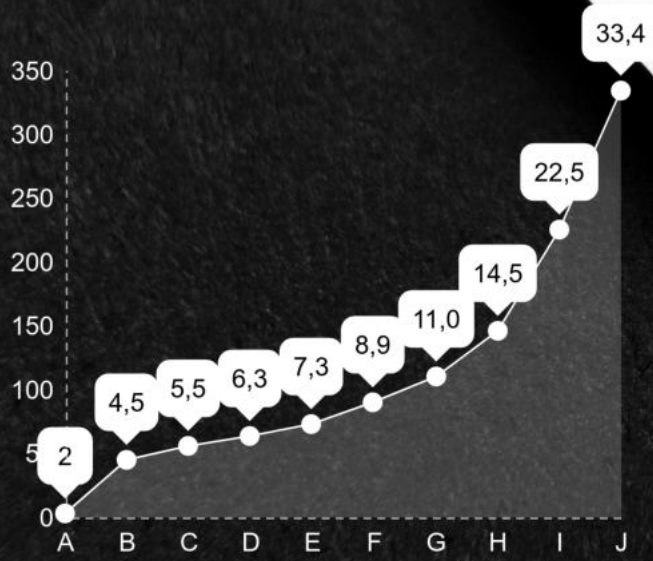
PORTFOLIOS



MILLION EUROS MANAGED



BUDGETS



■ BUDGET

MILLION EUROS P.A.



SELECTION

OF EXPERIENCE



PENINSULA RESORT - TIHANY YACHT CLUB HOTEL & MARINA

A PLACE WITH HISTORY - 1932 BUILT BY PRIESTS
AS A SPORT CLUB, LATER USED BY COMMUNIST
LEADERS AS A HOLIDAY RESORT.
MORE THAN 50 ROOMS AND 100 SHIP BERTHS.
WE MAKE THE NEW FUTURE OF BALATON LAKES
MOST PICTURESQUE MARINA AND ITS HOTEL.

MANAGEMENT, REPOSITIONING,
CONSTRUCTION, RECONSTRUCTION,
PROJECT & BUSINESS DEVELOPMENT

GAP


Birdland
Golf & SPA Resort

Radisson

**BIRDLAND GOLF &
SPA RESORT
(FORMER RADISSON)**

THE 1ST 5-STAR PROPERTY IN THE HUNGARIAN COUNTRYSIDE WITH 227 ROOMS AND 184 APARTMENTS AND VILLAS AT AN 18-HOLE GOLFCOURSE. 6000 M2 SPA & WELLNESS, 8 F&B OUTLETS.

MANAGEMENT, CRISIS MANAGEMENT, BUSINESS DEVELOPMENT, REORGANISATION



C

C

A G

S





PAK
+
UTS

La Contessa

*Kastélyhotel &
Rendezvényközpont*

LA CONTESSA CASTLE HOTEL & CONFERENCE CENTER

AN OTHER PLACE WITH HISTORY.
A CASTLE REBUILT AS A LUXURY BOUTIQUE
HOTEL.
A NEW CONFERENCE CENTER AND THE MANOR
HOUSE AS ADDITIONAL WING ADDED.

MANAGEMENT, CHANGE MANAGEMENT, ,
CONSTRUCTION, RECONSTRUCTION,
PROJECT & BUSINESS DEVELOPMENT,
REPOSITIONING, NEW CORPORATE DESIGN

GCOS P



CITY PARTNER HOTELS

CITY PARTNER HOTELS

SALES & MARKETING UMBRELLA ORGANISATION FOR INDEPENDENT HOTELS IN EUROPE OFFERING SOFT BRANDING, CENTRALIZED SALES, REPRESENTATION, TRAININGS AND GENERAL ADVISORY.

I WAS RESPONSIBLE FOR THE CEE-REGION AND ITS ACTIVITIES: PROJECT DEVELOPMENTS, ADVISORY & CONSULTANCY WORK, BUSINESS DEVELOPMENT FOR CPH & THE HOTELS AND ALSO FOR TRAININGS IN OPERATION TO HELP MEMBER HOTELS IN THE REGION TO GET MORE EFFICIENT IN THEIR DAILY ROUTINES ON HIGHER STANDARDS.





HUNGUEST HOTELS

HUNGUEST HOTELS

BEING RESPONSIBLE FOR HUNGUEST HOTELS' SUN RESORT IN MONTENEGRO IN DIFFERENT POSITIONS IN AN EMERGING SITUATION DURING 2008 TOURISM MARKET CRISIS. A NEW 79 ROOMS "MIMOSA" WING WAS ADDED AND OPENED DURING MY ACTIVITIES.

MANAGEMENT, REPOSITIONING,
CONSTRUCTION, RECONSTRUCTION,
PROJECT & BUSINESS DEVELOPMENT

SGAP
GO



LÜFTNER CRUISES

LÜFTNER CRUISES - AMADEUS FLEET

I WAS IMPLEMENTING NEW PROCEDURES,
STANDARDS ON THE VESSELS AMADEUS
BRILLIANT, AMADEUS SILVER, AMADEUS CLASSIC &
 AMADEUS RHAPSODY ACCORDING NEW MARKET
TRENDS AND REQUIREMENTS BY CHARTERERS.

MANAGEMENT, CHANGE MANAGEMENT, TALENT
MANAGEMENT, OPERATION, TRAININGS





lesina hotels group

LESINA HOTELS

LESINA HOTELS IS THE FUTURE OPERATOR AND BRAND OF ONE OF THE BIGGEST, BUT STRUGGLING HOTEL GROUPS IN CROATIA. MY PROJECT WAS TO GET BACK THE PORTFOLIO IN A GOOD SHAPE AND PREPARE IT FOR NEW POTENTIAL INVESTORS.

MANAGEMENT, REPOSITIONING,
CONSTRUCTION, RECONSTRUCTION,
PROJECT & BUSINESS DEVELOPMENT,
FINANCIAL MANAGEMENT, REBRANDING

POA
GSC

PAK
+
UTS

WORKING WITH OWNERS

PENINSULA RESORT

HOTEL MANAGEMENT,
HOTEL OPERATION,
BUSINESS DEVELOPMENT
PROJECT DEVELOPMENT
FEASIBILITY STUDIES

LESINA HOTELS

FEASIBILITY STUDIES,
FUND RAISING
CRISIS MANAGEMENT

MEDITERRAN GROUP

FEASIBILITY STUDIES,
FUND RAISING
ADVISORY &
CONSULTANCY

DIFFERENT INTERNATIONAL INVESTORS

FEASIBILITY STUDIES,
ADVISORY &
CONSULTANCY
BUY OUTS

BEREK RELAX THERMAL HOTEL

FEASIBILITY STUDIES,
MANAGING CHANGE IN
OWNERSHIP
PROJECT DEVELOPMENT

FAKT AG

FEASIBILITY STUDIES,
ADVISORY &
CONSULTANCY

CULINARY PROJECTS

TIHANY YACHT CLUB

NEW SEASONAL BISTRO
CONCEPT

BIRDLAND GOLF & SPA RESORT

NEW SEASONAL BISTRO
CONCEPT
CLUB DINING
NEW OUTLETS
CATERING SERVICES

MEDITERRAN GROUP

TENDERING
OPERATION
PURCHASING

DEBRECEN AIRPORT

AIRLINE CATERING

BEREK RELAX THERMAL HOTEL

HEALTHY FOOD
CONCEPT

ATYRAU AIRPORT

AIRLINE CATERING

LA CONTESSA CASTLE HOTEL

NEW SEASONAL MENU
BAR & WINE MENU
NEW BAKERY & PASTRY SHOP
CATERING SERVICES

ATAKAM RESTAURANT

CRISIS MANAGEMENT
OPERATION
PURCHASING

LÜFTNER CRUISES

REGIONAL MENUS

HUNGUEST HOTELS SUN RESORT

HEALTHY FOOD
CONCEPT & DIETS

PRIVATE INVESTORS

OPENINGS
OPERATION
PURCHASING

SPA & HEALTH

+ **CSEGE THERMÁL**

PLANNING
FEASIBILITY STUDIES

+ **SUN RESORT**

NEW MEDICAL SERVICES
RECONSTRUCTION
FEASIBILITY STUDIES

+ **BIRDLAND GOLF &
SPA RESORT**

NEW MEDICAL SERVICES
RECONSTRUCTION
FEASIBILITY STUDIES

+ **TIHANY AKTIV
RESORT**
FEASIBILITY STUDIES

+ **ROYAL GOLF HOTEL**

PLANNING
FEASIBILITY STUDIES

+ **AUREUS**

PLANNING
FEASIBILITY STUDIES

+ **TIHANY YACHT CLUB**

PLANNING
FEASIBILITY STUDIES



AIRLINES & AIRPORTS

KASAKHSTAN AIRLINES
EXPERT FOR FOUNDING
INTERNATIONAL OPERATIONS

ORBI GEORGIAN AIRWAYS
GSA
GM IN HUNGARY

PÉCS-POGÁNY AIRPORT
ROUTE DEVELOPMENT

GEORGIAN AIRPORTS
DOMESTIC PSO TENDERS

CHEBOKSARY AIRPORT
INTERNATIONAL OPERATIONS
CATERING SERVICES
SECURITY

TÖKÖL AIRPORT
FEASIBILITY STUDIES

CLINTON DALE AVIATION
SPECIAL TRANSPORTATIONS

KUNMADARAS AIRPORT
FEASIBILITY STUDIES

AIR ENGIADINA
GSA
GM IN HUNGARY

HEBEI PROVINCE GOVERNMENT
FEASIBILITY STUDIES
AIR BRIDGE FOR CARGO
AIR BRIDGE FOR PASSENGERS

KÁRPÁTAIR
BUSINESS DEVELOPMENT
INTERNATIONAL
RELATIONS

PRO PATRIA AIR
BUSINESS DEVELOPMENT

DEBRECEN AIRPORT
OPERATION
GROUND HANDLING
CATERING SERVICES

ABC AIR
ACCOUNTABLE MANAGER
ROUTE DEVELOPMENT

TPG AIRWAYS
SALES & MARKETING
GSA'S

ATYRAU AIRWAYS
SPECIAL TRANSPORTATIONS

DENIM AIR
GM CEE
FEASIBILITY STUDIES

ATYRAU AIRPORT
SECURITY
CATERING SERVICES
AIRPORT RECONSTRUCTION

WORKING WITH ARCHITECTS

+ **GGM**
GLOBUS AIRPORT HOTEL

+ **GISLAND DEVELOPMENT**
BUDAPEST AIRPORT HOTEL
CITY HOTEL HÁRSFA

+ **FAKT AG/KÉSZ GERMANY**
BOARDING HOUSE HERNE

+ **ROSTA CSABA**
AUREUS
SALVUS THERMAL HOTEL

+ **SZABÓ ISTVÁN**
LA CONTESSA MANOR HOUSE

+ **KOLLEKTÍV STÚDIÓ**
TIHANY YACHT CLUB

+ **CZIGÁNY ISTVÁN**
BIRDLAND SPA
MARCALI THERMÁL HOTEL
ZALAEGERSZEG CITY HOTEL

+ **I+H**
DR.KOMJÁTHY ATTILA
ROYAL GOLF HOTEL

+ **KOVÁCS SÁNDOR**
CSEGE THERMÁL HOTEL

+ **TÉRLABOR**
BÉREK RELAX THERMÁL HOTEL
TIHANY AKTIV RESORT

REFERENCES

CSABA MILE

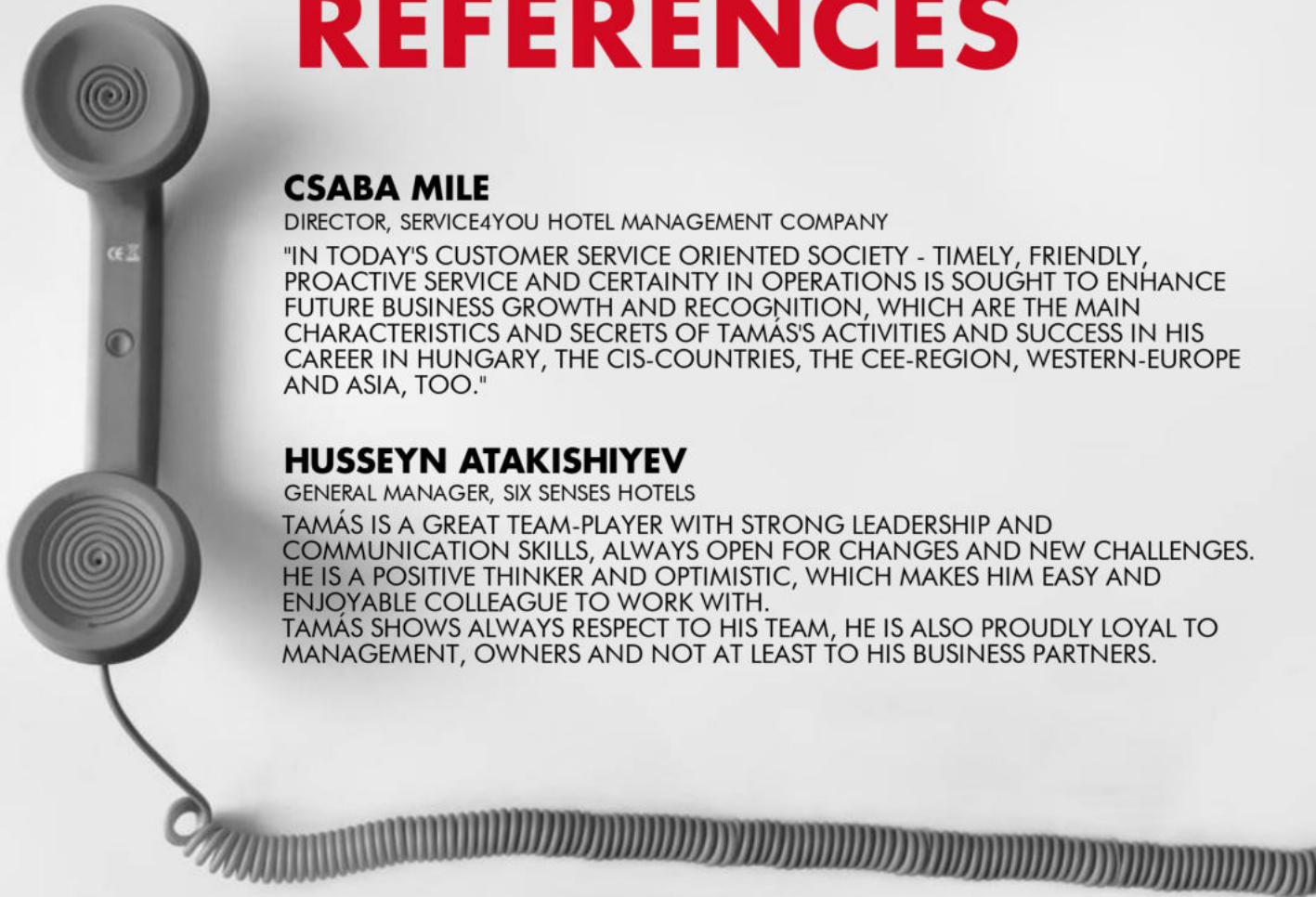
DIRECTOR, SERVICE4YOU HOTEL MANAGEMENT COMPANY

"IN TODAY'S CUSTOMER SERVICE ORIENTED SOCIETY - TIMELY, FRIENDLY, PROACTIVE SERVICE AND CERTAINTY IN OPERATIONS IS SOUGHT TO ENHANCE FUTURE BUSINESS GROWTH AND RECOGNITION, WHICH ARE THE MAIN CHARACTERISTICS AND SECRETS OF TAMÁS'S ACTIVITIES AND SUCCESS IN HIS CAREER IN HUNGARY, THE CIS-COUNTRIES, THE CEE-REGION, WESTERN-EUROPE AND ASIA, TOO."

HUSSEYN ATAKISHIYEV

GENERAL MANAGER, SIX SENSES HOTELS

TAMÁS IS A GREAT TEAM-PLAYER WITH STRONG LEADERSHIP AND COMMUNICATION SKILLS, ALWAYS OPEN FOR CHANGES AND NEW CHALLENGES. HE IS A POSITIVE THINKER AND OPTIMISTIC, WHICH MAKES HIM EASY AND ENJOYABLE COLLEAGUE TO WORK WITH. TAMÁS SHOWS ALWAYS RESPECT TO HIS TEAM, HE IS ALSO PROUDLY LOYAL TO MANAGEMENT, OWNERS AND NOT AT LEAST TO HIS BUSINESS PARTNERS.



REFERENCES

LASZLÓ BIRKÁS

GENERAL MANAGER, TAVERNA HOTELS

"AS HIS CONSTANT HUNGER FOR CHALLENGES, NEW IDEAS AND INNOVATION - WE AT TAVERNA HOTELS ENCOURAGED HIM THIS WAY. TAMÁS NOT ONLY ACCOMPLISHED ALL EXPECTATIONS SET FOR HIM AT HIS WORK, BUT KEPT HIS MOTIVATION TO PROVE ALWAYS MORE."

LOUIS COSTA LOIZOU

HR DIRECTOR, RCS-LÜFTNER CRUISES

DURING HIS SERVICES MR.PAKUTS HAS DISPLAYED EXCELLENT ORGANIZATION, MANAGERIAL AND INNOVATION SKILLS, WITH PARTICULAR PERSEVERANCE AND ATTENTION TO DETAIL TOWARDS HIS ASSIGNED DUTIES. HE IS A REAL TEAM-PLAYER WITH GREAT COMMUNIKATION AND PEOPLE SKILL, SOMETHING THAT MAKES WORKING WITH HIM A REAL PLEASURE."

